FlyPrivate[®]





Why FlyPrivate?

	FlyPrivate	Pre-Paid Membership	Fractional Ownership	Block Fractional
Fees				
Acquisition			√	$\sqrt{}$
Maintenance			√	
Management			\checkmark	
Dead Leg			\checkmark	
Pricing				
One-Way	√		√	√
Round-Trip	√	√		
Deposit Required		√	\checkmark	$\sqrt{}$
Flexibility				
No Blackout	√			
Different Cabin	√	√		
Use of Multiple Aircraft	√	V		
Rapid Response	V			

FlyPrivate is a pioneer in private jet travel made simple. For many years FlyPrivate has been providing, developing and delivering private jet travel solutions designed to match the unique needs of individuals and businesses.





How FlyPrivate Works for You

- 1.**Tell Us About Your Trip:** Provide us with your departure location, destination, date, time, passenger count, and when you will be returning. We will provide you with all-inclusive, fixed-price quotes on the best aircraft options for your trip.
- 2. **More Choices for You:** We have established relationships with the best safety-audited charter operators, providing you access to hundreds of turboprops, very light, light, midsize, super midsize and heavy jets. If you have the need for a specific make and model, we can provide it.
- 3. **Leverage Larger Network for Cost Savings:** Compared to pre-paid membership and fractional ownership, you benefit from substantial savings because you are not limited to one aircraft or pricing model. Our "pay as you fly" service enables you to get only what you need; not what others need.
- 4. **Flex Flight™:** If you are flexible on departure dates and times, we may be able to offer you a discount or upgrade on one-way flights.
- 5. No Blackout Periods: At FlyPrivate® there are no blackout periods.

All flights arranged by Private Business Jets, LLC, DBA FlyPrivate® are operated by Part 135 Certified Air Carriers. FlyPrivate® will act as your agent for the purpose of obtaining charter service.





Aircraft Pricing

Aircraft Category	Round Trip Hourly Rates	One Way Hourly Rates
Light Jets	\$3,900+	\$5,900+
Midsize Jets	\$5,900+	\$7,900+
Super Midsize Jets	\$6,500 - \$8,500+	\$8,900+
Heavy Jets	\$7,500 - \$11,000+	\$8,900 - \$12,900+
Very Light Jets	\$2,500 - \$3,500+	Quoted Per Trip
Turboprops	\$900 - \$2,500+	Quoted Per Trip

Daily minimum flight times may apply. International trips are quoted per itinerary.

Charge Type	Cost
Catering	Complimentary Time of Day Catering
Crew Overnight Fee	\$500/night (Light, Midsize) \$1,000/night (Heavy)
Flight Attendant	Additional; Case-by-Case (Light, Midsize) Included (Heavy)
Phone	Billed at cost by carrier operator
International Fees	Costs vary; can be quoted





Light Jets



Light jets are appropriate for parties of five (5) or fewer and will typically avoid a fuel stop on flights less than 1,500 miles. In most cases, light jets will not have an enclosed lavatory on board and luggage capacity is limited.

Bombardier

- Lear 70
- Lear 45
- Lear 40/40XR
- Lear 35
- Lear 31

Beechcraft

- Hawker 400XP
- Beechlet 400/400A
- Premier 1

Cessna

- Citation Encore
- CJ4/CJ3/CJ2/CJ/M2 Citation Bravo
- **Citation Ultra**
- Citation II/SII
- Citation V

Dassault

• Falcon 10

Embraer

• Phenom 300

Nextant Aerospace

Nextant 400XT

Typical Light Jet Dimensions		
Height	4.8 – 5 ft.	
Width	4.9 – 5 ft.	
Length	15.6 – 17 ft.	
Seating	6 seats	
Baggage	40 cubic feet	





Midsize Jets



Midsize jets are appropriate for parties of seven (7) or fewer and will typically avoid a fuel stop on flights less than 2,500 miles. Midsize jets are equipped with an enclosed lavatory.

Bombardier

- Lear 75
- Lear 60
- Lear 55

Beechcraft

- Hawker 1000
- Hawker 900XP
- Hawker 850XP
- Hawker 750XP
- Hawker 800XP
- Hawker 800A
- Hawker 800
- Hawker 700

Cessna

- Citation Excel/XLS
- Citation VII
- Citation VI
- Citation III

Dassault

• Falcon 20

Gulfstream Aerospace

Aerospace
• Gulfstream 100

Typical Midsize Jet Dimensions		
Height	5.7 – 5.9 ft.	
Width	5.9 – 6 ft.	
Length	17.7 – 26 ft.	
Seating	7 – 8 seats	
	50	





Super Midsize Jets



Super Midsize jets are appropriate when you seek more range than a standard midsize but may not have the need for a heavy jet. Super Midsize jets will typically avoid a fuel stop on flights of less than 2,500 miles and are equipped with an enclosed lavatory. Generally, there is a smaller supply of these aircraft.

Bombardier

• Challenger 350/300

Beechcraft

• Hawker 4000

Cessna

- Citation Latitude
- Citation Sovereign
- Citation X+/X

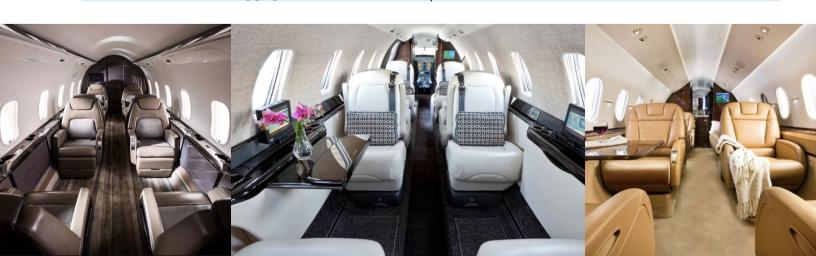
Dassault

• Falcon 50EX/50

Gulfstream Aerospace

- Gulfstream 280
- Gulfstream 200
- Gulfstream 150

Typical Super Midsize Jet Dimensions		
Height	5.7 – 6.3 ft.	
Width	5.6 – 7.2 ft.	
Length	23.9 – 28.6 ft.	
Seating	8 – 9 seats	
Baggage	100 cubic feet	





Heavy Jets



Heavy jets are appropriate when your party numbers fourteen (14) or fewer. Heavy Jets have the most luxurious onboard accommodations, always including a galley and enclosed lavatory. Additionally, the crew will usually include a cabin attendant.

Bombardier

- Challenger 850
- **Challenger 650**
- Challenger 605 Challenger 604
- Challenger 601Global 6000
- Global 5000

Dassault

- Falcon 7X
- Falcon 900/900EX
- Falcon 2000

Embraer

- Legacy 600
- Legacy 500

Gulfstream Aerospace

- Gulfstream 650
- Gulfstream 550
- Gulfstream 500
- Gulfstream 450
- Gulfstream 400
- Gulfstream IV/SP
- Gulfstream IV
- Gulfstream V

Typical Heavy Jet Dimensions		
Height	6.1 – 6.2 ft.	
Width	7.3 – 7.6 ft.	
Length	28.3 – 41.3 ft.	
Seating	10 – 14 seats	
Baggage	157 cubic feet	





Very Light Jets



Very Light Jets (VLJs) are small light aircraft that typically hold a small group of 4 or 5 passengers comfortably. The very light jets are a fairly new category of aircraft, and thus are equipped with the very latest in jet engine technology which delivers the speed, quality, and fuel efficiency that allow for a more costeffective means of private jet travel.

Cessna

Citation Mustang

Cirrus Aircraft

• Vision Jet

Eclipse Aviation

• Eclipse 500

Embraer

• Phenom 100

Honda Aircraft Co.

• HondaJet

Typical Very Light Jet Dimensions		
Height	4.2 – 4.9 ft.	
Width	4.6 – 5.0 ft.	
Length	9.8 – 12.3 ft.	
Seating	5 – 7 seats	
Baggage	47 cubic feet	





Turboprops



Turboprops are a great solution for trips less than 500 miles and for trips into airports with shorter runways. Seating varies by aircraft model from 4-8 passengers.

Beechcraft

- King Air 350i King Air 300 King Air 250 King Air 200 King Air 100 King Air 90

Cessna

- 421 Golden Eagle Grand Caravan

Fairchild

• Merlin III

Piaggio
• P-180 Avanti II

Pilatus

• PC-12

Piper

- Aztec
- Chieftain
- Cherokee Cheyenne Meridian
- NavajoSeminole
- Seneca V

Socata

• TBM 850

Typical Turboprop Dimensions		
Height	4.3 – 4.8 ft.	
Width	4.2 – 5.0 ft.	
Length	8.3 – 16.9 ft.	
Seating	4 – 8 seats	
Baggage	48 cubic feet	





Catering

FlyPrivate® provides complimentary catering on every flight. Depending on the time of day, standard catering will consist of either continental breakfast or assorted deli sandwiches. Soft drinks and bottled water are also included. We also invite your custom catering orders. Custom catering orders are billed at actual cost.

Personnel & Training

All pilots are required to follow the precise policies mandated by the FAR Part 135 regulations, which also require them to follow a training program approved by the FAA. The program must include recurrent air, ground and emergency training at a Part 142 approved facility. In addition, insurance regulations require flight simulator training at a Part 142 approved facility.

Flight Tracking

The FlyPrivate®operations team tracks and monitors all flights. We monitor every detail of a trip, from positioning legs to ensuring that a client's car service is in place at their final destination.

This allows us to keep you, your assistants, and/or other designated parties abreast of any weather delays or early arrivals.





FlyPrivate® on your next trip Booking Process

- 1. Call or email us with your desired itinerary.
- 2. Our experienced Client Services team will email, call or fax you with a quote(s) in minutes.
- 3. Return the "Charter Quotation Form and Manifest" via email or fax to book your trip.
- 4. Payment is made by check or wire transfer prior to the trip.

Timing

At FlyPrivate® you always have access to aircraft. Even in short notice situations, we usually can arrange to have an aircraft ready in less than 6 hours anywhere in the continental United States. However, as most of our clients know about their trips several days in advance, we encourage fluid and frequent communication with our customer service team as information about your trip becomes available. This allows us to offer you the most options and best pricing.

Billing

All flights are quoted prior to booking. You will know the exact cost for each flight in advance. We build our relationships on trust, so you can expect FlyPrivate® to be upfront with all fees. In addition, you only pay when you actually fly.

Contact us!

CALL: (800) 641-5387 (JETS) **EMAIL:** fly@flyprivate.com

VISIT OUR WEBSITE: www.flyprivate.com



Safety

Above all, FlyPrivate is committed to the safety of our clients. All aircraft are operated by select air carriers that a) have been certified under Part 135 of the Federal Aviation Regulations (FAR); and b) have been safety audited by a third-party organization such as Aviation Research Group/U.S. (ARG/US) or WYVERN.

ARG/US is a leader in the field of aviation information collection, distribution and analysis and has developed an industry-leading program of safety monitoring and on-site audits of all air carriers. Items monitored and audited include each carrier's operating history, maintenance procedures and flight crew experience. ARG/US maintains the most comprehensive, independent database of corporate aircraft operations ever assembled.

The audit process consists of a monitoring of the FAA's and National Transportation and Safety Boards (NTSB) six different databases.

- National Transportation and Safety Board
- Aircraft Registration
- Operator Certificates
- Accident and Incident Report
- Enforcement Actions
- Ownership and Management

The results of this audit provide a statistical benchmark of qualification for aircraft and pilots. At FlyPrivate we constantly monitor the status of the operators.



WYVERN Ltd. was founded in 1991 by a group of safety-focused professionals who created The Wingman Standard for rigorously vetting air charter operators. Soon thereafter, WYVERN officially became the world's first business aviation audit company.

With inspired leadership and an agile, innovative team, WYVERN has grown into a globally-recognized service provider within the aviation industry. WYVERN continually guides aviation stakeholders in safety risk management decision-making through unsurpassed education, training, experienced experts, and safety intelligence database.

Insurance

All FAA Certified Part 135 Operators maintain not less than \$50 million of single liability coverage on light and midsize jets and \$100 million on super midsize jets and heavy jets.

Light Jets - \$50M +

Midsize Jets - \$50M +

Super Midsize Jets - \$100M +

Heavy Jets - \$100M +





Referral Credit

After our customers experience the value, flexibility, and incredible service at FlyPrivate®, they often refer us to friends and colleagues. As a thank you, we provide an upgrade credit at the completion of the referred customer's initial trip. One credit can be earned per customer referral. A total of (4) credits will earn you an upgrade from light to midsize.

The following conditions apply:

- Trips must be booked 10 days in advance.
- Upgrades may not be used during a holiday period.
- Standard cancellation policy will be in effect.

Optional Carbon Offset Program

By purchasing carbon offsets through TerraPass, you can choose to mitigate your carbon impact from flying and home energy use. TerraPass funds three types of leading-edge projects: (1) clean energy, such as wind; (2) biomass, such as dairy farm methane digesters; and (3) Landfill gas capture, which reduces the impact of our own waste. Every TerraPass offset purchase is verified against industry leading standards by an independent third party.





About TerraPass

Launched in 2004, TerraPass is a leading consumer retailer and marketer of greenhouse gas reduction offsets and consumer energy efficiency products. Over 150,000 TerraPasses have been sold to individuals, families and businesses to balance out the global warming impact of their flying, driving, and home energy use. Together, TerraPass customers have reduced more than 1 billion pounds of carbon dioxide emissions, the primary cause of climate change. TerraPass carbon offsets fund clean energy and carbon reduction projects throughout the U.S., including wind power, farm power, and landfill gas capture. Every TerraPass offset purchase is verified against industry leading standards by an independent third party. For more information, visit www.terrapass.com.





Company History

A privately held company, FlyPrivate® was formed in 2002 by seasoned industry veterans. Since then, the company has developed a unique process for managing the complexities of air carrier logistics and delivering quality services to our clients. The heart of our capabilities lies in the strength of our aircraft database management and flight management resources, and the ability to leverage those capabilities for the benefit of our clients. Our flight operations personnel are trained in the use of our systems to secure the best-positioned aircraft for all of our clients' flight needs. FlyPrivate® also has highly trained and experienced client services staff, who are dedicated to making all aspects of a client's experience with us seamless from start to finish.





Meet the FlyPrivate Team

Chief Operating Officer - Don Smith

Don Smith is Chief Operating Officer and Vice President of Operations. He is responsible for the development of FlyPrivate® carrier operations and the implementation of FlyPrivate® strategic plans. With experience in operations and sales, Don is uniquely qualified to recognize and deliver value to FlyPrivate® customers. Under Don's leadership, FlyPrivate® has earned great respect within the carrier community, which in turn provides optimal opportunities for its customers. He has introduced many of the country's most active business and personal private flyers to the exceptional FlyPrivate® value proposition. Prior to FlyPrivate®, Don was Director of National Accounts at eBizJets/Sentient Jet where he was responsible for the implementation of the eBizJets Travel Card corporate sales program. Don holds a BS in Finance from Northeastern University.



Vice President of Marketing - Greg Goodwin

Greg Goodwin is the Vice President of Marketing for FlyPrivate®. Greg draws on his 22 years of operations, sales, and sales management experience, including 20 years in the aviation industry, to help FlyPrivate® deliver a value proposition unmatched in aviation to its customers. His knowledge of what private jet consumers expect and need enables FlyPrivate® to build exceptional long-term relationships with its customers. Prior to FlyPrivate®, Greg was the Director of Charter Sales for eBizJets/Sentient Jet. At eBizJets, Greg was responsible for thousands of charter flights and their logistical requirements, including complex road shows for multinational corporations and oneway itineraries to and from vacation destinations across the globe. He has worked closely with high-ranking corporate executives, professional athletes and entertainers. Greg holds a BA from Villanova University.





Director of Client Services - Steve Schofield

Steve Schofield is the Director of Client Services at FlyPrivate®. Steve has 25 years of sales and management experience; the last 20 years have been in the aviation industry. Steve brings a breadth of charter industry experience and knowledge to the customers of FlyPrivate®. Over the years, Steve has been directly involved with thousands of flights and knows how to deliver the type of experience that meets and exceeds FlyPrivate® customer expectations. Prior to FlyPrivate®, Steve was the Director of Client Services for eBizJets/Sentient Jet where he worked closely with high-level executives, athletes and entertainers. Steve holds a BS in Business Management from Northeastern University.





ADDRESS: 25 Rockwood Road, Marshfield, MA 02050

PHONE: (800) 641-5387 (JETS) or (781) 740-9700 (International)

FAX: (781) 740-9711

EMAIL: fly@flyprivate.com

WEBSITE: www.flyprivate.com

